

MINUTES
THE BOARD OF DIRECTORS OF
THE UNITED STATES BRIDGE FEDERATION
11/20/2005
IN PERSON MEETING
THANKS TO ROSE FOR HER GENEROUS HOSPITALITY

Directors Present: Steve Beatty, Bob Hamman Jan Martel, Rose Meltzer and Shawn Quinn

Others Present: Joan Gerard, Barbara Nudelman, Michael Becker, Gary Blaiss, Fred Gitelman

I. FINANCIAL MATTERS

We discussed ways to save money – the only realistic thing anyone could come up with was to move away from having ACBL do all of our support work. Jan will work on trying to detail what it is that ACBL staff do for us and see whether we can find anyone who'd do some or all of those things for less.

Most of our discussion was about how we could raise more money.

We tried to get a handle on how much we would need to be financially secure. That depends in part on how fully we want to subsidize our teams, and we didn't reach a real resolution.

Donations

We should be able to increase donations from bridge players who are not active USBF members, either in the form of a supporting membership or of small contributions in exchange for something. We discussed trying to allow people to make contributions online, either in exchange for an entry in a raffle to play online with one of our active members or when we are presenting a Vugraph show. Jan will discuss with Fred Gitelman how we might organize this.

Sponsorship

If we could obtain one or more permanent sponsors, that would be the most reliable source of support. Steve has talked with Smith-Barney and thinks they might be willing to support us in exchange for our getting members to move accounts to Smith-Barney. It isn't clear exactly how this would work. Shawn and Steve will try to put together a package to present to Smith-Barney.

Carolyn Lynch's husband runs a financial firm and perhaps we could get them to support us. Rose and Shawn will try to talk to Carolyn and set up a meeting to make a presentation to him.

II. ADJOURNMENT

There being no further business, the meeting was adjourned.